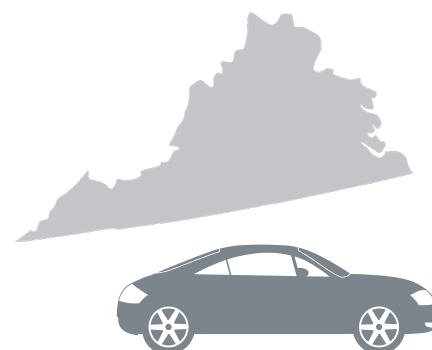


Driving Virginia's Economy

Annual Contribution of Virginia's New-Car Dealers

Numbers reflect annual economic activity during 2025.



469
DEALERSHIPS
(new car)



60,719
TOTAL JOBS
(created by dealerships)
Includes 30,282 direct jobs and
30,438 indirect and induced jobs.



65
EMPLOYEES
(average per
dealership)



\$30B
TOTAL SALES
(all dealerships)



\$2.5B
PAYROLL

\$83,031 Average Annual Earnings	\$707M State and Federal Income Taxes Paid
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Includes income taxes paid for direct,
indirect and induced jobs.



2.3%
REGISTRATIONS
Virginia's Share of Total
U.S. New-Vehicle Registrations

\$1.3B
**STATE SALES
TAX PAID**

Sources: Center for Automotive
Research, IHS Markit, NADA,
Taxfoundation.org, U.S. Bureau of
Labor Statistics, U.S. Census Bureau



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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