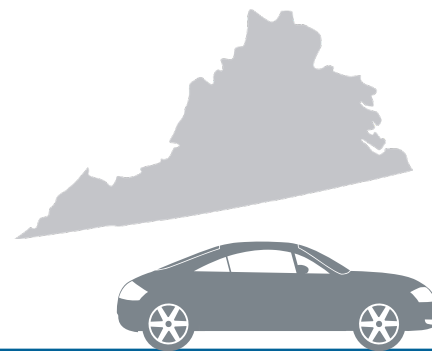


Driving Virginia's Economy

Annual Contribution of Virginia's New-Car Dealers

Numbers reflect annual economic activity during 2024.



470
DEALERSHIPS
(new car)



61,245
TOTAL JOBS
(created by dealerships)
Includes 30,544 direct jobs and
30,701 indirect and induced jobs.



65
EMPLOYEES
(average per
dealership)



\$28.6B
TOTAL SALES

(all dealerships)



\$2.4B
PAYROLL

\$80,080

Average Annual
Earnings

\$706M

State and Federal
Income Taxes Paid

Includes income taxes paid for direct,
indirect and induced jobs.



2.3%
REGISTRATIONS

Virginia's Share of Total U.S.
New-Vehicle Registrations

\$1.2B
**STATE SALES
TAX PAID**

Source: Center for Automotive Research,
NADA, NADA Industry Analysis, S&P Global,
Taxfoundation.org, U.S. Bureau of Labor
Statistics, U.S. Census Bureau.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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