



April 22, 2020

Greetings from VADA,

In this Wednesday message, read a brief summary of legislation the U.S. Senate passed Tuesday (April 21) to provide additional funding for the Paycheck Protection Program (PPP). View updated FAQs from NADA about the Coronavirus Aid, Relief, and Economic Security (CARES) Act and Families First Coronavirus Response Act (FFCRA). See what's in store for state senators and delegates, who reconvene in Richmond today amid unusual circumstances to consider legislation the Governor vetoed or amended. And check out this week's lineup for the NADA Dealership Lifeline Webinar Series.

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### **U.S. Senate passes \$484 billion legislation, in part, to provide additional funding for Paycheck Protection Program.**

Last week, the U.S. Small Business Administration (SBA) announced we reached the \$349 billion limit Congress appropriated for the PPP in the CARES Act. We covered the announcement in our [April 17 update](#).

As we neared that figure, NADA joined several national trade associations in a [letter to Congress](#), urging federal representatives to provide additional funding for the program designed to aid small and mid-sized businesses. Negotiations in Washington, D.C. resulted in a \$484 billion bill the U.S. Senate passed Tuesday (April 21) according to an [article](#) published in *The Washington Post*. The article suggests the U.S. House of Representatives is expected to approve the legislation Thursday, and President Trump indicated he would sign it.

Based on *The Washington Post* report, if enacted, the measure would send \$310 billion to the PPP. Another \$60 billion would supply the Economic Injury Disaster Loan (EIDL) program. \$25 billion would be set for COVID-19 testing, and \$75 billion would go to hospitals.

We will keep you apprised of developments concerning the law as they become available. We thank NADA for their efforts in securing further PPP funds and in supporting franchised dealerships nationwide.

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### **NADA provides updated FAQs for CARES Act PPP and FFCRA.**

NADA has released two updated FAQs:

- [CARES Act FAQs](#) (updated April 21, 2020)
- [FFCRA Emergency Employee Leave Mandates FAQs](#) (updated April 21, 2020)

The CARES Act one updates information about the PPP, while the FFCRA material focuses on emergency leave mandates considering [recent DOL guidance](#) for computing hours and rate of pay and other aspects of emergency sick leave.

If you missed it, NADA also released [PPP Loans: Use of Proceeds and Forgiveness NADA Preliminary Guidance](#) and an FAQs document titled [Dealership Health and Safety Concerns During a Pandemic](#). Both were last updated April 16, 2020.

## State lawmakers reconvene in Richmond amid unusual circumstances.

Today, members of the Virginia General Assembly returned to Richmond to address legislation vetoed or amended by Governor Northam. As the Virginia Public Access Project illustrated in a [graphic](#) Tuesday (April 21), the House of Delegates and Senate are typically just 135 feet apart in their respective chambers of the Virginia State Capitol whenever the General Assembly is in session. The coronavirus and practices in social distancing mean atypical setups for the two bodies today. The House reconvened just outside the Capitol building underneath a large tent. The Senate set up 2.5 miles away at a large space in the Science Museum of Virginia.

Among major items for consideration are amendments to the budget and legislation on minimum wage. The former, a two-year spending plan totaling \$135 billion, “is up for a massive redo” because of the coronavirus, write Gregory S. Schneider and Laura Vozzella in an article published Tuesday (April 21) in *The Washington Post*. They add: “Passed five days after the General Assembly adjourned, on the same day Northam declared a state of emergency due to the coronavirus, the budget now looks like a relic from another era.”

Perhaps Virginia Secretary of Finance Aubrey Layne described the situation best, as quoted in a [Richmond Times-Dispatch article](#) Tuesday (April 21). The Secretary recently told legislators, “We’ve gone from having one of the strongest economies in Virginia’s history to basically closing down in the last four weeks.” That complicates what the Governor’s administration and lawmakers previously had in mind for the budget.

An increase in the state’s minimum wage has long been a priority for Virginia Democrats now in control of the state legislature. Increased expenses for the Commonwealth, as Virginia battles the spread of COVID-19, led the Governor to amend the bill to delay enactment from January 1, 2021 to May 1, 2021. Another [Richmond Times-Dispatch article](#) references House Appropriations Committee Vice Chair Del. Mark Sickles (D-Fairfax) saying the delay would save the state \$460,000 in the next fiscal year. The article notes he will support the measure.

Whether January 1 or May 1 of next year, the initial minimum wage increase would be to \$9.50 in 2021. The rate would rise to \$11 in 2022 and \$12 in 2023. The bill also directs a study to consider regional minimum wage. In 2024, legislators would vote to accept or reject an increase to \$13.50 in 2025 and \$15 in 2026. Stay tuned.

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## This week on NADA’s Dealership Lifeline Webinar Series.

NADA’s online presentations continue almost daily from 1-2 p.m. Past and future presentations for this week are below. Recorded webinars are available on the paywall-protected area of [the association's website](#).

- April 21: [Digital Retailing Disruption - The Dealer Perspective](#)
- April 22: How to Kick Start Auto Leads During and After COVID-19 Disruptions (recording to follow)
- April 24: [The Best Ideas from NADA 20 Groups, Part 2: In Times of COVID-19 Pandemic](#)

More than ever, it is a pleasure to serve the new car and truck dealers of Virginia.

Sincerely,



Donald L. Hall  
President and CEO