



**April 2, 2020**

Greetings from VADA,

In today's memo, we highlight a VADA commercial that will air statewide, a new Temporary Rule from the DOL, questions and answers from the IRS, NADA's "Dealership Webinar Lifeline Series," and more guidance for you to consider upon learning an employee tested positive for COVID-19. In addition to our emails, keep up to date with the latest information on our Coronavirus (COVID-19) Resource Center at [vada.com/coronavirus](http://vada.com/coronavirus).

**Watch the VADA commercial airing statewide.**

Even in times of crisis, Virginia dealers are essential to driving the Commonwealth's economy forward. [Click here](#) to watch a commercial that will air in localities across the state and describes the various ways VADA members are providing for their employees, their customers, and the public.

Our friends at WSET Lynchburg were gracious enough to produce the commercial, which is set to air on their station plus sister outlets in Bristol (WCYB), Richmond (WRLH), and Norfolk (WTVZ). We're working to bring the message to other stations near you.

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**DOL issues Temporary Rule concerning the FFCRA.**

Yesterday, the U.S. Department of Labor (DOL) announced a [Temporary Rule](#) for paid leave pursuant to the Families First Coronavirus Response Act (FFCRA). DOL's Wage and Hour Division promulgated the guidance, which is scheduled for publishing Monday, April 6, 2020. Click [here](#) for more information on the DOL website.

The Temporary Rule includes a plethora of helpful explanations about how the leave requirements work, including as they relate to states under current "stay at home" directives like Virginia.

The FFCRA provides "is subject to a Federal, State, or local quarantine or isolation order related to COVID-19" as a qualifying reason for paid sick leave. The new guidance broadly defines quarantine and isolation to include "stay at home" orders; however, it also makes clear "an employee may take paid sick leave *only if being subject to one of these orders prevents him or her from working or teleworking as described therein*. The question is whether the employee would be able to work or telework 'but for' being required to comply with a quarantine or isolation order" (emphasis added).

Be on the lookout for more information, including updated NADA Frequently Asked Questions, addressing the Temporary Rule.

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**IRS provides Q&As, other information concerning the FFCRA and tax credits for paid leave.**

Click [here](#) for a list of frequently asked questions and other valuable information the IRS provides about how small and mid-sized businesses obtain tax credits for paid leave given pursuant to the FFCRA.

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**NADA launches "Dealership Webinar Lifeline Series."**

This week, NADA launched its "Dealership Webinar Lifeline Series." The virtual presentations have occurred daily from 1 PM to 2 PM with registration available through [NADA's website](#) under "Webinars."

The series—which NADA describes as “an initiative to help local dealerships navigate business and regulations in the coronavirus environment”—kicked off yesterday with a webinar on “[Making Sense Out of the New SBA Paycheck Protection Program: Practical Considerations for Dealers.](#)”

During the meeting, NADA’s Andy Koblenz and David Regan led valuable discussion about how the new Coronavirus Aid, Relief, and Economic Security (CARES) Act impacts franchised auto dealers.

If you missed it, don’t worry. Yesterday’s webinar is available [here](#). NADA is recording its presentations and uploading them to the paywall protected area of its [website](#) for your convenience.

Today’s presentation centered on “The Federal Tax Implications of COVID-19: How the New Environment Affects Dealers.” Future webinars include:

- April 3: [Managing Cash Flow: Making it through the COVID-19 Pandemic](#)
- April 8: [Build a 60 Day Profit Protection Plan](#)
- April 9: [Managing Service Operations: Making it through the COVID-19 Pandemic](#)

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### **An employee at your dealership tested positive for COVID-19. Now what?**

NADA provides [this guidance](#) on what to do if someone with your organization tests positive for COVID-19. Therein, the association tips its cap to the Hampton Roads Automobile Dealers Association, who provided members with a breakdown on steps to take. VADA has sent dealers that same information, available [here](#).

Keep up the good work, and let us know how we can help. More than ever, it is a pleasure to serve the new car and truck dealers of Virginia.

Sincerely,



Donald L. Hall  
President and CEO