



2019 WASHINGTON CONFERENCE REGULATORY PRIORITIES

1. Secure the Department of Defense's withdrawal of its interpretive rule on the scope of the motor vehicle financing exclusion to the Military Lending Act.
2. Urge the Federal Trade Commission to revise its proposed overly prescriptive amendments to the Safeguards Rule in a manner that minimizes burden, optimizes cybersecurity and retains flexibility in implementing and maintaining required information security programs.
3. Continue to respond to unwarranted and misguided assaults on voluntary protection products (VPPs) and to promote the optional *NADA/NAMAD/AIADA Model Dealership Voluntary Protection Products Policy* to help ensure VPPs are offered, sold and administered in a professional and consumer-friendly manner.
4. Continue to vigorously oppose proposals that seek to limit a dealer's ability to discount the cost of credit to consumers for legitimate business reasons and continue to promote the optional *NADA/NAMAD/AIADA Fair Credit Compliance Policy & Program* to help dealers address fair credit risks while keeping auto financing affordable.
5. Address ongoing deliberations by the White House, Department of Commerce, Department of Defense, United States Trade Representative and International Trade Commission on potential new tariffs or quotas on light-duty automobiles and automotive parts with the goal of avoiding devastating impacts on consumers, dealers and dealership employees.
6. Continue to provide market-acceptance-focused input on federal, state and nongovernmental automated vehicle/system initiatives, including National Highway Traffic Safety Administration and Federal Motor Carrier Safety Administration policy and exemption proceedings and various federal and state legislative proposals.
7. Continue to work with dealers, manufacturers, finance sources, regulators dealer vendors and others to:
 - a. ensure data privacy and security compliance, including with new state law requirements;
 - b. strengthen cybersecurity and related practices regarding consumer and vehicle data;
 - c. promote competition in the dealer IT marketplace; and
 - d. prepare for the technical, educational and other challenges presented by connected and autonomous vehicles.
8. Continue to urge the Department of the Treasury and the Internal Revenue Service to issue rules implementing the Tax Cuts and Jobs Act that deliver on the pro-growth purpose of the law and that provide clarity and flexibility regarding tax reporting obligations.
9. Address Department of Labor activities on, and educate members regarding, various initiatives, including white-collar exemptions from overtime pay, joint employer liability, the definition of "regular rate" of pay, and worker health and safety.
10. Continue to work with the Department of Justice, vehicle manufacturers, website vendors and others to obtain and provide guidance on the responsibility of dealerships to make their public-facing websites accessible to the disabled public.
11. Educate NADA members on their EEO-1 survey obligations and monitor for further developments.