

Other Questions

Are dealerships required to charge a processing fee?

No. The law allows dealers to charge a processing fee, but it does not require them to do so.

Do all dealerships charge the same amount for their processing fee?

No. The decision to charge a processing fee is made by each dealership. This is a business decision made by each dealership and is strictly within the discretion of the dealer.

Are dealerships the only businesses that charge a processing fee?

No, many other businesses charge fees for services that are provided beyond the scope of simply selling their product. Other companies may charge various fees to perform services for customers. For example, many retailers regularly charge handling fees to process customers' order and ship products via specified carriers.

Does the processing fee include the processing of my loan or the preparation of loan documents??

No! Processing fees DO NOT include these fees.



Produced by the Virginia Automobile Dealers Association

The Virginia Automobile Dealers Association has served Virginia's franchised automobile and truck dealers since 1943.

The association provides educational, legislative, legal, and regulatory assistance to local dealerships in the Commonwealth.

The association represents dealers. We do not provide arbitration or legal assistance in disputes between dealers and consumers.

This brochure is provided for informational purposes only and is not a substitute for Virginia law or regulation.

All laws and regulations are subject to change.



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Effective Date: January 1, 2015

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